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| <b>ID</b>  | SPU21   |
| <b>STATE ID</b>  |   |
| <b>Description</b>                                     | <b>ITEM 20</b><br>LARGE EXTENDED CAB PICKUP w/4-WHEEL DRIVE: 6,000 lb. GVWR minimum, 6 ft. Straight Side Body, E85 FFV V-8 Engine, Automatic Transmission |
| <b>Estimated Quantity</b>                              | 28  |
| <b>Delivery Location/details</b>                       | Vehicle price with equipment listed above FOB: Dept. of Administrative Services, Des Moines, IA   |
| <b>Pre-delivery Inspection Allowance (per vehicle)</b> | \$0.00  |

| Equipment Description  | Pricing Configuration #1 |              | Pricing Configuration #2 |              |
|--|--------------------------|--------------|--------------------------|--------------|
|  | Option Order #           | Option Price | Option Order #           | Option Price |
| <b>Base Vehicle Minimum Specifications</b>   |                          |              |                          |              |
| Wheelbase: Minimum 139 inches.   |                          |              | STD                      | \$0.00       |
| Engine: E85 Flex Fuel V-8.   |                          |              | L59                      | \$0.00       |
|  |                          |              | STD                      | \$0.00       |
| Charging system minimums: 95 amp. alternator, 540 CCA battery.   |                          |              |                          |              |
| Air conditioning w/all required options.   |                          |              | STD                      | \$0.00       |
| Engine block heater.   |                          |              | K05                      | \$0.00       |
| Tilt steering column, Automatic speed control.   |                          |              | STD                      | \$0.00       |
| Power 4-wheel anti-lock brakes.  |                          |              | STD                      | \$0.00       |
| Power steering.  |                          |              | STD                      | \$0.00       |
| Power locks. Remote keyless entry.   |                          |              | STD                      | \$0.00       |
| Power windows.   |                          |              | STD                      | \$0.00       |
| Wipers, intermittent.  |                          |              | STD                      | \$0.00       |
| Cigar lighter.   |                          |              | STD                      | \$0.00       |
| Window, rear sliding.  |                          |              | A28                      | \$0.00       |
| Mirrors: exterior swing away, interior day/night.  |                          |              | STD                      | \$0.00       |
| Radio, AM-FM CD w/internal clock.  |                          |              | STD                      | \$0.00       |
| Interior trim package w/insulating headliner and door panels, dome lamp. Full rubber floor covering. 40/20/40 split bench seat with folding center arm rest/storage box, folding rear bench seat, all w/cloth upholstery. Carpet will be accepted if front and rear floor mats are provided. |                          |              | AE7 & BG9 CARPET DELETE  | \$0.00       |
| Quad cab access to rear passenger area.  |                          |              | STD                      | \$0.00       |
| Deep tinted passenger/cargo area glass.  |                          |              | STD                      | \$0.00       |
| Gauge package: oil pressure, coolant temperature, voltmeter.   |                          |              | STD                      | \$0.00       |
| Rear axle, anti-spin differential.   |                          |              | G80                      | \$0.00       |

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| Tires: Highest load capacity available all-terrain (no all-season) radial. Spare mounted under box.                        |  |  | QXR ALL TERRIAN | \$0.00   |
| Fuel tank(s), highest capacity available.  |  |  | STD             | \$0.00   |
| Trailer tow package: Class IV receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch.                     |  |  | Z82             | \$0.00   |
| Rear step bumper.  |  |  | STD             | \$0.00   |
| Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line |  |  |                 | \$0.00   |
| <b>Required Options (Pricing required for a complete Bid)</b>  |  |  |                 |          |
| N/A  |  |  |                 | \$0.00   |
| <b>Options which may be required</b>   |  |  |                 |          |
| Option Cost: Power driver's seat.  |  |  | AG1             | \$225.00 |

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| <b>Vehicle Make:</b>   |  |  | CHEVROLET    |
| <b>Vehicle Model:</b>  |  |  | SILVERADO    |
| <b>Vehicle Model Code:</b>   |  |  | CK15753      |
| <b>% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:</b>                 |  |  |              |
| <b>American Made (Yes/No):</b>   |  |  | Yes          |
| <b>Exact Model Designation and Equipment Package:</b>  |  |  | CK15753 1LT  |
| <b>EPA Highway (MPG):</b>  |  |  |              |
| <b>Base Price:</b>   |  |  | \$28,480.00  |
| <b>Required Option Price:</b>  |  |  | \$0.00       |
| <b>Fleet Incentive Discount:</b><br>(Note: Discounts are subtracted from the cost and should be entered as a negative value) |  |  | \$0.00       |
| <b>Government Discount:</b><br>(Note: Discounts are subtracted from the cost and should be entered as a negative value)      |  |  | (\$7,900.00) |
| <b>Other Discounts:</b><br>(Note: Discounts are subtracted from the cost and should be entered as a negative value)          |  |  | \$0.00       |
| <b>Final Price:</b>  |  |  | \$20,580.00  |